

IO Announces Contract With BTI Communications - IO



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IO, the leading provider of next-generation **modular data center** technology and services, announced today that they have been awarded a contract with BTI Communications Group, Ltd., a leader in providing on premise and private cloud based managed voice and data communications systems for multi-site businesses.

As part of the agreement, IO will provide BTI Communications with **Data Center as a Service (DCaaS™)** delivered in Phoenix through its modular data center technology platform IO.Anywhere®. This approach provides BTI Communications a high performance, cost-effective solution – without having to invest resources in building and maintaining its own data center.

"IO's modular data center increases our hosting and managed services capability and provides us flexible expansion of our private cloud services. IO has saved us time to market and costs which helps us to help our customers save money," said Scott Staver, COO, BTI Communications. "Leveraging the modular IO platform has provided us flexibility and the ability to customize according to our customers' unique needs."

ABOUT BTI Communications Group, Ltd.

BTI provides the simplest managed unified communication system in the industry. BTI specializes in helping mid to large sized businesses design, install, administer, monitor, and maintain their unified communication environment including voice, contact center, and network infrastructure technology. BTI is a privately held company servicing customers throughout the United States with offices in Los Angeles, Phoenix, Chicago, and Minneapolis. For more information, visit BTI at www.btigroup.com or call 800-HelpBTI.

About IO

IO is a global leader in software-defined data centers and has pioneered the next generation of data center infrastructure technology. IO's integrated hardware and software data center technology platform offers enterprises, governments, and service providers an innovative way to deploy, provision, and optimize data center capacity anywhere in the world. IO technology lowers the total cost of data center ownership compared to traditional data centers, enabling dynamic deployment and intelligent control based on the needs of IT equipment and applications in the data center.

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